

Strategy/Goals

<p>October–December</p> <p>Reviewing Systems and Finances</p> <p><i>1 Leadership Task</i></p> <p><i>2 Proactive Routines</i></p> <ul style="list-style-type: none"> • Planning Day: • Clean-up Day: <p><i>3 Crucial Milestones</i></p> <ul style="list-style-type: none"> • • • <p><i>8 Follow-up Relationships</i></p> <ul style="list-style-type: none"> • • • • • • • • 	<p>January–March</p> <p>Planning to Grow and Excel</p> <p><i>1 Leadership Task</i></p> <p>Staff Goals/Reviews</p> <p><i>2 Proactive Routines</i></p> <ul style="list-style-type: none"> • Planning Day: • Clean-up Day: <p><i>3 Crucial Milestones</i></p> <ul style="list-style-type: none"> • • • <p><i>8 Follow-up Relationships</i></p> <ul style="list-style-type: none"> • • • • • • • •
<p>July–September</p> <p>Developing New Markets</p> <p><i>1 Leadership Task</i></p> <p><i>2 Proactive Routines</i></p> <ul style="list-style-type: none"> • Planning Day: • Clean-up Day: <p><i>3 Crucial Milestones</i></p> <ul style="list-style-type: none"> • • • <p><i>8 Follow-up Relationships</i></p> <ul style="list-style-type: none"> • • • • • • • • 	<p>April–June</p> <p>Mastering New Technology</p> <p><i>1 Leadership Task</i></p> <p><i>2 Proactive Routines</i></p> <ul style="list-style-type: none"> • Planning Day: • Clean-up Day: <p><i>3 Crucial Milestones</i></p> <ul style="list-style-type: none"> • • • <p><i>8 Follow-up Relationships</i></p> <ul style="list-style-type: none"> • • • • • • • •

Business Finance

Team Development

State of the Practice